

# Australian Music Association Incorporated

ABN 58 026 169 284

## Financial Statements

For the year ended 30 June 2023

# Australian Music Association Incorporated

ABN 58 026 169 284

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For the year ended 30 June 2023

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# Australian Music Association Incorporated

ABN 58 026 169 284

## Committee's report

30 June 2023

The management present their report on Australian Music Association Incorporated for the financial year ended 30 June 2023.

### **Information on directors**

The names of committee members throughout the year and at the date of this report are:

Anthony Ursino (President)

Warrick Baker (Vice President)

Michael Jago (Treasurer)

Mathew Taylor

Mark Amory

Tony Burn

Cameron Leitch

Helen Marx

Graham Hoskins

Megan Stapleton

Sion Boomsma

Nick Boron

### **Principal activities**

The principal activities of Australian Music Association Incorporated during the financial year were in pursuit of its mission statement 'To be the voice of the music products industry and grow music making in Australia' and included providing communication and services to its member and promotional activities on the benefits of music making in the community.

### **Significant Changes**

The main financial implication for this financial year is that Melbourne Guitar Show recommenced after several years through the pandemic where the show did not proceed. This impacted core operations in a relatively small way in the form of new memberships, but changed the overall revenue and expenses significantly.

The association continues to provide its core services to members and its other major project, Make Music Day.

Except for the above, no other matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Association, the results of those operations or the state of affairs of the Association in future financial years.

# Australian Music Association Incorporated

ABN 58 026 169 284

**Committee's report**

30 June 2023

## **Operating results**

The surplus/(deficit) of the Association after providing for income tax amounted to \$28,467 (2022: deficit (\$15,438)).

## **Events after the reporting date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Association, the results of those operations or the state of affairs of the Association in future financial years.

## **Auditor's Independence Declaration**

The lead auditor's independence declaration in accordance with section 307C of the *Associations Incorporation Act (NSW) 2009* and *Associations Incorporations Regulation (NSW) 2016*, for the year ended 30 June 2023 has been received and can be found on page 4 of the financial report.

Signed in accordance with a resolution of the Board of directors.

Michael Jago  
Treasurer

Graham Hoskins

Dated:

# Australian Music Association Incorporated

ABN 58 026 169 284

## Auditor's independence declaration

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2023, there have been no contraventions of:

- the auditor independence requirements as set out in section 307C of the *Associations Incorporation Act (NSW) 2009* and *Associations Incorporations Regulation (NSW) 2016* in relation to the audit; and
- any applicable code of professional conduct in relation to the audit.

Page Harrison & Co  
Chartered Accountants

Jason Rochaix

Dated this

# Australian Music Association Incorporated

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## Income and Expenditure Statement

For the year ended 30 June 2023

	2023	2022
	\$	\$
<b>INCOME</b>		
Commission received	-	48
Events show income	243,524	-
Interest received	90	10
Membership income	87,884	80,679
NAMM Foundation Grant	34,962	37,373
Sundry income	5,499	9,148
	<hr/> 371,959	<hr/> 127,258
<b>EXPENDITURE</b>		
Accounting & audit fees	6,774	6,170
Administrative expenses	1,711	1,482
Advertising and promotion expenses	531	250
Bank charges	175	84
Event expenses - AMA Events	214,626	-
Executive officer fees including superannuation	53,127	55,676
Filing fees	-	44
General expenses	3,748	3,232
Insurance	1,352	1,352
Internet site maintenance	2,010	138
Meeting expenses	9,612	2,538
Membership expenses	732	211
Online publishing/ websites	24,818	28,715
Postage & couriers	772	216
Printing & stationery	-	256
Sales statistics fees	4,727	6,306
School to community partner programs/ make music day	12,106	29,400
Subscription & donations	2,439	1,036
Telephone & facsimile & internet	4,232	5,590
	<hr/> 343,492	<hr/> 142,696
Current year deficit Surplus/(loss) before income tax	28,467	(15,438)
Retained surplus at the beginning of the financial year	50,491	65,929
<b>Retained surplus at the end of the financial year</b>	<hr/> <hr/> 78,958	<hr/> <hr/> 50,491

The accompanying notes form part of these financial statements.

# Australian Music Association Incorporated

ABN 58 026 169 284

## Assets and Liabilities Statement

As at 30 June 2023

	Note	2023 \$	2022 \$
<b>Assets</b>			
<b>Current assets</b>			
Cash and cash equivalents	4	101,403	61,430
Trade and other receivables	5	1,052	1,540
Other assets	6	-	3,500
<b>Total current assets</b>		<b>102,455</b>	<b>66,470</b>
<b>Total assets</b>		<b>102,455</b>	<b>66,470</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	7	8,548	1,030
<b>Total liabilities</b>		<b>8,548</b>	<b>1,030</b>
<b>Net assets</b>		<b>93,907</b>	<b>65,440</b>
<b>Equity</b>			
Capital reserve	8	14,949	14,949
Retained earnings	9	78,958	50,491
<b>Total equity</b>		<b>93,907</b>	<b>65,440</b>

The accompanying notes form part of these financial statements.

# Australian Music Association Incorporated

ABN 58 026 169 284

## Notes to the financial statements

For the year ended 30 June 2023

### 1. Introduction

The financial statements cover Australian Music Association Incorporated as an individual entity. Australian Music Association Incorporated is a not-for-profit Association incorporated in New South Wales under the *Associations Incorporation Act (NSW) 2009 and Associations Incorporations Regulation (NSW) 2016* ('the Act').

The principal activities of the Association for the year ended 30 June 2023 were in pursuit of its mission statement 'To be the voice of the music products industry and grow music making in Australia' and included providing communication and services to its member and promotional activities on the benefits of music making in the community..

Comparatives are consistent with prior years, unless otherwise stated.

### 2. Basis of preparation

In the opinion of the committee of management, the Association is not a reporting entity since there are unlikely to exist users of the financial statements who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. These special purpose financial statements have been prepared to meet the reporting requirements of the Act.

The financial statements have been prepared in accordance with the recognition and measurement requirements of the Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 *Presentation of Financial Statements*, AASB 107 *Statement of Cash Flows*, AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors* and AASB 1054 *Australian Additional Disclosures*.

The financial statements have been prepared on an accruals basis and are based on historical costs modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

Significant accounting policies adopted in the preparation of these financial statements are presented below and are consistent with prior reporting periods unless otherwise stated.



# Australian Music Association Incorporated

ABN 58 026 169 284

## Notes to the financial statements

For the year ended 30 June 2023

### 3. Summary of significant accounting policies

#### a. Impairment of non-financial assets

At the end of each reporting period, the committee reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, an impairment test is carried out on the asset by comparing the recoverable amount of the asset, being the higher of the asset's fair value less costs of disposal and value in use, to the asset's carrying amount. Any excess of the asset's carrying amount over its recoverable amount is recognised in the income and expenditure statement.

#### b. Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments with original maturities of three months or less.

#### c. Accounts Receivable and Other Debtors

Accounts receivable and other debtors include amounts due from members as well as amounts receivable from donors. Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

#### d. Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present values when recognising revenue.

Interest revenue is recognised using the effective interest method, which for floating rate financial assets is the rate inherent in the instrument. Dividend revenue is recognised when the right to receive a dividend has been established.

Grant and donation income is recognised when the entity obtains control over the funds, which is generally at the time of receipt.

If conditions are attached to the grant that must be satisfied before the association is eligible to receive the contribution, recognition of the grant as revenue will be deferred until those conditions are satisfied.

All revenue is stated net of the amount of goods and services tax.

#### e. Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the assets and liabilities statement.

# Australian Music Association Incorporated

ABN 58 026 169 284

## Notes to the financial statements

For the year ended 30 June 2023

### 3 . Summary of significant accounting policies (Continued)

#### f. Accounts payable and other payables

Accounts payable and other payables represent the liability outstanding at the end of the reporting period for goods and services received by the association during the reporting period that remain unpaid. The balance is recognised as a current liability with the amounts normally paid within 30 days of recognition of the liability.

#### g. Going Concern

The financial report has been prepared on the basis that the Association is a going concern, which assumes the continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

If the association is unable to continue as a going concern, it may be required to realise its assets and extinguish its liabilities rather than in the normal course of business and at amounts different to those stated in the financial report.

During the year ended 30 June 2023 the Association derived a surplus of \$28,467 (2022 - deficit of (\$15,438)). As of 30 June 2023, the Association had net assets of \$93,907.

The association has three active subcommittees, one being the Finance and Operations subcommittee which monitors expenditure, income, and operational issues. Membership renewals for 2021-22 were lower than anticipated but recovering for the 2022-23 financial year due to association's member services, projects, and in particular Melbourne Guitar Show. The AMA continues its core service delivery largely funded by member fees, and projects funded by revenue from ticket sales, exhibitors, the NAMM Foundation, and other sources.

No adjustments have been made to the financial reports relating to the recoverability and classification of recorded assets amounts or the amounts and classification of liabilities that might be necessary should the association not continue as a going concern.

#### h. Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the Statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

# Australian Music Association Incorporated

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## Notes to the financial statements

For the year ended 30 June 2023

### 4. Cash and cash equivalents

	2023	2022
	\$	\$
Petty cash	84	84
ANZ A/C #440482437 (Melb)	81,277	41,304
Term deposit	20,042	20,042
<b>Total cash &amp; equivalents</b>	<u>101,403</u>	<u>61,430</u>

### 5. Trade and other receivables

#### Current

Accounts Receivable	110	1,540
GST receivable	942	-
	<u>1,052</u>	<u>1,540</u>

### 6. Other assets

#### Current

Prepayments	-	3,500
	<u>-</u>	<u>3,500</u>

### 7. Trade and other payables

#### Current

Trade payables	4,374	-
Accrued expenses	4,174	1,030
	<u>8,548</u>	<u>1,030</u>

### 8. Reserves

Pre-incorporation funds	14,949	14,949
	<u>14,949</u>	<u>14,949</u>

### 9. Retained Earnings

Retained earnings at the beginning of the financial year	50,491	65,929
Net Surplus/(deficit) attributable to the association	28,467	(15,438)
<b>Retained earnings at the of the financial year</b>	<u>78,958</u>	<u>50,491</u>

# Australian Music Association Incorporated

ABN 58 026 169 284

## **Notes to the financial statements**

For the year ended 30 June 2023

### **10. Contingencies**

In the opinion of the Directors, the Association did not have any contingencies at 2023 (2022: None).

### **11. Related parties**

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

There were no transactions between related parties during the year.

### **12. Events occurring after the reporting date**

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Association, the results of those operations, or the state of affairs of the Association in future financial years.

### **13. Statutory information**

The registered office and principal place of business of the Association is:

Australian Music Association Incorporated

PO Box 166

Canterbury NSW Australia

2193

# Australian Music Association Incorporated

ABN 58 026 169 284

## Statement by Members of Committee

### **Annual statements give true and fair view of financial performance and position of incorporated association**

We Michael Jago and Graham Hoskins, being members of the Committee of Australian Music Association Incorporated, certify that -

The statements attached to this certificate give a true and fair view of the financial performance and position of Australian Music Association Incorporated during and at the end of the financial year of the association ending on 30 June 2023.

Michael Jago

Graham Hoskins

Dated:

# Australian Music Association Incorporated

ABN 58 026 169 284

## Independent audit report to the members of Australian Music Association Incorporated

### Report on the Audit of the Financial Report

#### Opinion

We have audited the accompanying financial report, being a special purpose financial report of Australian Music Association Incorporated (the Association), which comprises the assets and liabilities statement as at 30 June 2023, the income and expenditure statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the certification by members of the committee on the annual statements giving a true and fair view of the financial position and performance of the association.

In our opinion, the accompanying financial report gives a true and fair view of of the Australian Music Association Incorporated as at 30 June 2023 and its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements and the requirements of the NSW Associations Incorporation Act, in accordance with the *Associations Incorporation Act (NSW) 2009 and Associations Incorporations Regulation (NSW) 2016*.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Entity in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (the Code)* that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 of the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Association to meet the requirements of the *Associations Incorporation Act (NSW) 2009 and Associations Incorporations Regulation (NSW) 2016*. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

# Australian Music Association Incorporated

ABN 58 026 169 284

## Independent audit report to the members of Australian Music Association Incorporated

### **Responsibilities of the Committee for the Financial Report**

The committee is responsible for the preparation and fair presentation of the financial report in accordance with the financial reporting requirements of the Associations Incorporation Act 2009 and for such internal control as the committee determines is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the committee is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the committee either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

### **Auditor's Responsibilities for the Audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the committee.

# Australian Music Association Incorporated

ABN 58 026 169 284

## Independent audit report to the members of Australian Music Association Incorporated

- Conclude on the appropriateness of the committee's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Page Harrison & Co  
Chartered Accountants

Jason Rochaix  
Partner

Dated this



# Australian Music Association Incorporated

ABN 58 026 169 284

## Certificate by Members of the Committee

I, Michael Jago of unit 3, 8 Enterprise Drive Rowville Vic 3178, and I, Graham Hoskins of 246 Cambridge Street Wembley WA 6014 certify that:

1. I attended the annual general meeting of the association held on 18 October 2023.
2. The financial statements for the year ended 30 June 2023 were submitted to the members of the association at its annual general meeting.

Michael Jago (Treasurer)

Graham Hoskins

Dated this